



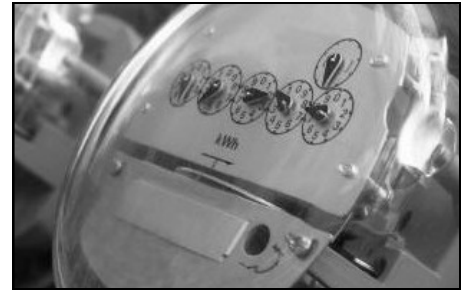
**Utility Cost
Management Consultants**

Specializing in the Reduction of Utility Costs

Company Information & Overview

For more information, visit www.ucmc-usa.com





Company Background

Utility Cost Management Consultants (UCMC) has been in the utility consulting and auditing business for over twenty years having served thousands of utility consumers. Services have been provided to both public and private clients within the State of Utah and throughout the United States. UCMC has an extensive history working with commercial, agricultural, municipal and other government organizations. Being located in the State of Utah, UCMC has served and outperformed more public and private entities in Utah than any other utility consultant.

Upon contacting our clients, you will discover UCMC produces consistent results. Since 1990, UCMC client findings demonstrate the constant need for ongoing and dedicated consultation and utility management. UCMC has saved and recovered millions of dollars for valued clients, including state governments, cities, counties, school districts, manufacturers, and other commercial and industrial utility users.

Utility Cost Management Consultants
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Utility Bill Auditing Services

UCMC's Main Objective: Assist local and state government, commercial and agricultural utility consumers in locating and securing utility cost reductions. UCMC identifies billing errors, overcharges, account alternatives and other cost-reduction avenues — focusing on:

- Electricity
- Natural Gas
- Water
- Sewer
- Storm Water
- Telephone/Internet

Experience demonstrates there are substantial savings regularly available as utility providers commit system and human errors, change rates and policies, and implement new billing items, systems, and methods. Utilization of UCMC services ensures error elimination and recovery, refund maximization, and implementation of most economical rates allowed by independent utility providers.

UCMC also provides clients with a spectrum of utility cost analysis — including GIS reviews, cost vs. benefit investments, energy-efficient equipment ROI's, benchmarking, and effective, personal consultation specific to each situation and need. To assist clients in making informed decisions, a semi-annual utility report is provided detailing the state of the utility markets and anticipated trends.

With a wide-ranging database of rate tariffs, UCMC is capable of not only analyzing an organization's utilities, profile comparisons are also performed with other compatible consumers within a comprehensive study to ensure clients have taken into consideration every conceivable management tool available.

Government entities and businesses specifically in Utah, Arizona, Idaho, and Wyoming as well as across the nation, have benefited from UCMC services since 1990. UCMC's knowledge of the rapidly changing regulatory laws and market rates provide an extra hand in combating ever-increasing utility prices.

Bottom Line: UCMC SERVICES SAVE VALUABLE TIME AND MONEY.





Other Services

Organizations are under intense pressure to keep all operating costs as low as possible. Profit margins are slim and ensuring the lowest possible utility costs maximizes the bottom line and builds confidence. UCMC's unique approach not only provides a thorough utility review of all accounts, but additional services help maintain long-term relationships with clients.

In addition to UCMC's core focus, several ancillary services are offered including:

- **Solid waste bill analysis**
- **Power factor correction advisement**
- **Retrofit and efficiency strategies**

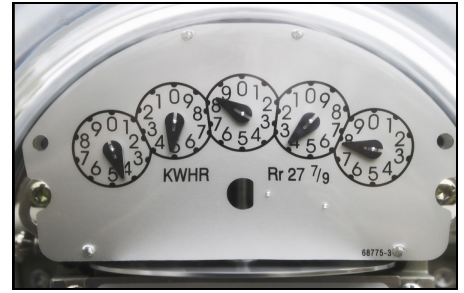
It has been discovered that the majority of UCMC clients have failed to rectify power factor penalties, study harmonic issues and consider capacitors and harmonic controls to mitigate high demand costs and provide longer life for expensive and irreplaceable equipment. To address this and other needs, UCMC staff has been increased with electrical engineers, electrical contractors, and natural gas specialists to provide extensive studies for each client and prescribe methods to reduce energy costs, eliminate power factor penalties, capture higher levels of efficiency, and regulate all utility issues.

Broad Base of Service

While services specialize in electrical and natural gas consultation, equal or greater savings opportunities have been discovered and addressed in sewer, storm sewer/water, and water bills. Storm water is often one of the least understood utilities. Since 2003, UCMC has produced millions in retroactive client savings.

In most cases, storm water costs are typically regulated and governed by municipal ordinance which sets the storm water utility apart from other utilities. UCMC's broad experience with virtually hundreds of communities allows services to level the utility playing field and assist the cities in regulating fees and holding rates within the common boundaries of neighboring or comparable communities. UCMC personnel meet regularly with city councils, city managers, mayors and financial staff to form a collaborative and proactive relationship with clients. In many instances, the cities are also UCMC clients enabling more effective and immediate resolutions.





Initial Process

UCMC's initial service often involves three basic steps:

1. Audit one to four years of utility bills for erroneous charges. When errors are identified, overcharges are recovered as far back as statutes/tariffs allow.
2. Profile and rate analyses performed to determine if alternative rate schedules would reduce costs. A savings-forecast and profile analysis with risk assessment is then provided to help determine which account(s) should change to different schedules.
3. Examination of possible modifications / improvements to facilities to further reduce costs and improve efficiencies. Estimates of savings from such changes are utilized to forecast ROI.

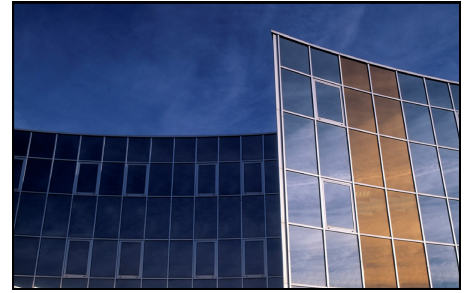
UCMC recommendations are always presented in a detailed written report and subject to client approval.

Regular and ongoing bill-auditing services follow the initial steps to further warrant billing accuracy and to perform supplemental cost-reduction discovery and account management. Some utilities provide electronic bill access or a courtesy 3rd-party-utility-bill copy on a monthly basis allowing an ongoing audit of utility meters and account billing information. When a 3rd-party-bill copy is not available, bill-copy requests will be issued every 12-24 months to perform updated audits and account reviews.

To learn more about UCMC services or to schedule an appointment with a consultant, contact:

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Provider Confidence

UCMC has strong and lasting relationships with specific utility contacts within provider headquarters for most major providers in the region. This established provider confidence ensures UCMC receives quick and specific answers to utility questions without clients spending valuable time working through customer service. UCMC takes pride in handling communications independently and directly with each utility provider negating the need of direct client involvement.

Statements of Reference

“We recommend their services.”

Finance Director, Salt Lake City

“UCMC’s services have resulted in savings of several hundred thousands of dollars.”

Associate Vice President for Facilities and Campus Planning, Weber State University

“UCMC has saved the taxpayers a considerable amount of money.”

Director of Physical Facilities, Alpine School District

“We are completely satisfied with the outcome.”

Office Manager, Boyce Metal Works, Inc.

“UCMC has assisted us in saving tens of thousands of dollars in utility costs each year.”

VP Finance, Sweet Candy Company

“We recommend their expertise in helping you manage costs.”

CFO, Thanksgiving Point



Select Utility Cost Management Clients

Located in Utah

Private Entities

All Seasons Resort
 Alliant Techsystems (ATK)
 Alphagraphics
 Alta Hotel Group
 Alta Northern Radisson
 Alta Ski Area
 Anderson Lumber
 Arrowhead International
 Asphalt Materials Inc.
 Associated Foods
 Bio-Life
 Brian Head Enterprises
 Brody Chemical
 Burton Lumber Co.
 Canyons Ski Resort
 Carr Printing
 Central Valley Medical Center
 Cherry Hill Inc.
 Church of Jesus Christ of Latter-day Saints
 Connor Sport Court
 Covol Engineered Fuels
 Cowabunga Bay Waterpark
 Cowboy Village Resort
 CR England & Sons Inc.
 Cream O' Weber
 Crystal Inn
 Curecrete Chemical Co.
 Dan's Foods Inc
 Days Inn
 Deer Valley Ski Resort
 Deseret Book Company
 East Canyon Resort
 Edwards Life Sciences
 Elk Meadows Ski Area
 Family Tree Assisted Living
 FLOWRIDER
 Fort Douglas
 Gardenburger Inc.
 Geneva Rock Products
 George S. Eccles Ice Center
 Glenmoor Golf Course
 Golds Gym
 Granite Construction
 Great Basin Datacom
 GSC Foundries
 Gunnison Prison
 Hansen Eagle Precast
 Harmon's

ICI Explosives
 Intermountain Farmers Assn.
 Intermountain Wood Products
 Jerry Seiner Dealerships
 Johnny's Dairy
 Kearns Improvement District
 Kenworth Sales Co. Inc.
 Lincoln Academy
 Loft House Foods
 Macey's
 Merit Energy Company
 Merit Medical
 Metalcraft Technologies
 Morinda Inc.
 Moroni Feed Company
 Mr. Olympus Waters Inc.
 Nielson Construction
 Noah Webster Academy
 Orbit Sprinklers
 Otto Bock Healthcare
 Parish Chemical Co.
 Park City Ski Corp
 Peterson Engineering
 Powder Mountain
 Powder River
 Preferred Steel
 Printing Resource
 Reagan Outdoor Advertising
 Robertson Manufacturing
 Rocky Mountain Recycling
 Salt Lake Valley GMC
 Salt Lake Valley Sand & Gravel
 Seven Peaks Water Park
 Shriners Hospital
 Six States Distributors
 Smith's Food & Drug Centers
 Solitude Ski Resort Co.
 Sunderland Dairy
 Staker Brothers
 Sun Products
 Sundance Ski Resort
 Thanksgiving Point
 Trinity Methodist Church
 TTM Technologies
 Tuacahn Center for the Arts
 Uinta Basin Medical Center
 USANA Inc.
 Waterford School
 Westminster College

Government Entities

Alpine School District
 Bona Vista Water Improve.
 Brigham City
 Cache County
 Cache County School District
 Canyons School District
 Carbon School District
 Centerville City
 Central Utah Water Co.
 City of Cedar Hills
 City of Orem
 Clinton City Cop.
 Community Water Company
 Cottonwood Heights City
 Draper City
 Draper Irrigation Co.
 Davis ATC
 East Hollywood High School
 Farmington City
 Fort Douglas
 Garfield School District
 Gorgoza Water Company
 Granger Hunter Imp. District
 Green River City
 Herriman City
 Holladay City
 Hooper City
 Huntsville Town
 Hyde Park City
 Iron County
 Iron County School District
 Jordan Valley Water District
 Juab School District
 Kaysville City
 Kearns Improvement District
 Layton City
 Logan School District
 Lindon City
 Mapleton City Corp.
 Millard County
 Millard School District
 Mountain Regional Water
 Nibley City Corp
 North Logan City
 North Ogden City
 North Salt Lake City
 North Summit School Dist.
 Ogden City
 Ogden Weber ATC
 Panguitch City
 Park City Municipal Corp.
 Perry City Corp
 Piute School District
 Pleasant Grove City
 Pleasant View City
 Providence City
 Provo School District
 Richfield City Corp.
 River Heights City
 Roosevelt City
 Roy City
 Salt Lake City Corp.
 Salt Lake Community College
 Salt Lake County
 San Juan County
 Sandy City Corporation
 Sevier County
 Smithfield City
 South Jordan City
 South Ogden City
 South Sanpete School District
 South Weber City
 Summit County
 Summit Water Dist Co.
 Syracuse City
 Tooele City Corp.
 Tooele County School District
 Tooele County
 Tremonton City
 Tremonton City
 UDOT
 Uintah Recreation District
 Utah Developmental Center
 Utah DWR
 Utah State Fairpark
 Utah State Hospital
 Utah Valley University
 Vernal City
 Washington City
 Washington County Schools
 Weber Basin Water Conservancy District
 Weber County
 Weber School District
 Weber State University
 Wellsville City
 West Bountiful City
 West Haven City



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